

KEY FEATURES

- AR Collections
- Document Delivery
- AR Customer Portal
- Customer AR Collection Master
- Collection Activities Screen
- Reports
- Achieve Document Delivery

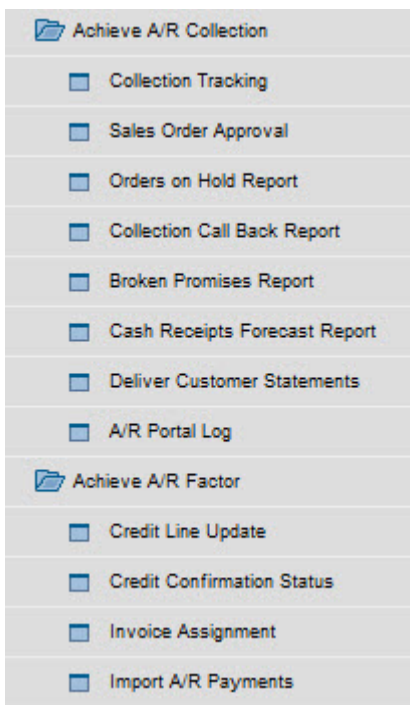
ACHIEVE AR COLLECTIONS IS A COMPREHENSIVE ACCOUNTS RECEIVABLE MANAGEMENT TOOL DEVELOPED FOR SAP BUSINESS ONE.

The Achieve AR Collections Management is a proactive solution designed to help organizations streamline their credit and collection procedure—resulting in a reduction of financial risk and increased Cash flow.

Developed specifically for SAP Business One, Achieve AR Collections Management, is easy to use and has numerous features to further automate

the billing and payment cycle, while reducing procedural costs and increasing visibility into customer payment trends, exposure and potential credit risk. From a single-screen credit managers and collections staff can view all relevant credit information for a customer, including: payment history, aging detail breakdowns, total exposure and remaining credit.

From the same screen, the credit manager can then create a credit tracking document, launch any AR Collection Report for that specific customer, as well as; easily email, fax or print any SAP Business One transaction document for that customer.



- AR Collections
 - » Collection Tracking Incidents
 - » Customer Payment History Tracking
 - » Customer Order-to-Cash Inquiries
 - » Sales Order Approval
 - » AR Exposure & Aging Details
 - » Dunning Letter
 - » AR Factoring
 - » Credit & Collection Reports
- Document Delivery
 - » On-Demand Form Delivery
 - » Email
 - » Fax
 - » Print
 - » EDI
- AR Customer Portal
 - » Real Time AR Portal
 - » Orders
 - » Deliveries
 - » Invoices
 - » Statements
 - » Payment History
 - » Document Printing from Portal
- Customer AR Collections Master
 - » Aging Totals and Drill-Down
 - » Payment History by Month
 - » Total Exposure
 - » Credit Remaining
 - » Customer Specific Credit Reports
 - » Collection Activity Entry

Collection Tracking

Customer	C50000	Assigned To	Tim Singleton	Tracking #	2
Name	ADA Technologies	Priority	Medium	Date	12/05/2012
Contact	Mary Brown	Status	Open	Time	11:30
Phone	(785) 456-9000			Follow Up Date	08/28/2013
				Follow Up Time	10:35
				Reminder	5 Minutes

Call Back Report

#	Tracking No.	Assigned To	Date	Time	Customer Code	Customer Name	Contact	Phone	Balance
1	1	Tim Singleton	07/02/2012	1158	C30000	Microchips	Judy Brown	(815) 345-9000	0.00
2	2	Tim Singleton	07/02/2012	1158	C50000	ADA Technologies	Mary Brown	(785) 456-9000	37,196.71
3	3	Tim Singleton	07/02/2012	1158	C80000	SG Electronics	Eric Alexander	(393) 980-7791	11,902.50
4	5	Tim Singleton	07/07/2012	1824	C10032	Henry Bros. Electronics, Inc.	James Henry		4,144.40
5	4	Tim Singleton	07/07/2012	1850	C70000	Aquent Systems	Troy Brown	(170) 711-5120	8,295.00
6	7	Tim Singleton	07/17/2012	1414	C20008	Samsung Electronics America Inc.	Man Shin	800-726-7284	0.00
7	8	Tim Singleton	07/17/2012	1414	C20014	3V Fasteners Company, Inc	Daryl Ver Doorn	951-734-4391	0.00
8	9	Tim Singleton	07/17/2012	1414	C20017	Adirondack Beverages, Inc	Ralph Crowley	518-370-3821	11,547.60

- Collection Activities Screen
 - » Collection Activities
 - » System Generated Based on Business Rules
 - » User generated as needed
 - » History of all Collection Communications per Incident
 - » Multiple Documents per Collection Activity
 - » Free-Form Notes
 - » Call-Back Reminders
 - » Payment Promise Tracking
 - » Document Delivery of Invoices via Email, Print or Fax
- Sale Order Approval
 - » View All Order on Hold From a Single Screen
 - » Enter Approval or Rejection
 - » View Archive of Past Entries
 - » Custom Approval Rules
- Reports
 - » Collections Forecast
 - » Customer Credit Risk Report
 - » Customer Credit Rating Report
 - » Customer Payment Trend
 - » Call Back Report
 - » Broken Promises Report
- Achieve Document Delivery
 - » Preset Delivery Methods by Type of Document Print, Fax or Email
 - » Multiple Destinations per Customer/Contact/Document
 - » Deliver Individual Document or Batch of Documents
- Documents Included:
 - » Quotations
 - » Sales Order
 - » Deliveries
 - » AR Invoices
 - » AR Credit Memos
 - » Statements
 - » Dunning Letters

COMPARISON OF FEATURES	Achieve AR Collections Management	SAP Business One
View Customer Balance	✓	✓
» View Balance by Aging Columns	✓	
» View Average Credit	✓	
View Payments	✓	✓
» View Payment History by Month	✓	
» View Average Days to Pay	✓	
Enter Customer Collection Activities	✓	
» Enter Collection Activity Log	✓	
» Link Activity to one Document	✓	
» Link Activity to Multiple Documents	✓	
» Track Promised Amounts	✓	
» Track Promises Kept/Broken	✓	
Print, Fax, or Email Individual Documents	✓	✓
» Print Documents in Batch	✓	✓
» Fax or Email Documents in Batch	✓	
» Deliver Documents (to Multiple Destinations)	✓	
Place Orders on Hold	✓	✓
» View all Orders on Hold	✓	
» Release Orders from Hold (Single Screen)	✓	
Integrate with AR Factor	✓	
Print Collections Reports	✓	
Customer Web Portal	✓	
» Open Order Detail & Print	✓	
» Open & Past Invoice Detail & Print	✓	
» Customer Statement	✓	
» AR Aging	✓	
» Payment History	✓	
» Note Entry for Customer	✓	

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